



Flexibility for effective response to new customer requirements and market opportunities.

e on EPI *Leasing*

Currently more and more companies and professionals recognize the advantages of leasing and they seek new and advanced services especially concerning business cars.

Services that facilitate and automate the procedures of managing the company fleet, changing the leasing terms, managing various maintenance services (routine or occasional).

E-On Integration having a deep knowledge of the car retail industry has successfully responded by offering **e-On EPI Leasing**.

The application suite that covers the full range of the required functionality and gives a competitive advantage to a car leasing company of any size.

E-On EPI Leasing offers a web platform that enables the leasing company to enhance the services it provides to its customers, increasing their satisfaction and subsequently their loyalty.

It enables the leasing company to be agile and quickly respond to customer requirements and new market opportunities in order to deliver solutions and services in time, ahead of competition.

Real time collection and availability of information provides a precise image of the customers, their added value or the risks for the company and enables an effective customer relationship management.

Process Automation

Automation and full coverage of Sales and CRM functionality to manage customers and coordinate marketing activities.

Real time, on Line Information

Access to an integrated application platform that collects information across the business and enables for informed and faster decisions.

Enhanced Productivity

Eliminates all kinds of duplicate entries and reduces communication costs and manual procedures.

A Single Collaboration Environment

Within the company but also extended beyond to engage partners and customers. Integrated information about transactions and activities concerning customers across all business channels.





Embedded best business practices for the car leasing company.

The difference of e-On EPI Leasing from other similar workflow management applications is that it has been developed to incorporate best business practices of companies in the car leasing field. So the company gains from our collective experience since we provide various standards for transactions and processes. There is no need to start from zero base and customize a generic application in order to meet the specific requirements of the leasing business functionality.

E-ON EPI Leasing in brief

What is E-ON EPI Leasing

- It is a front-end and back office system that covers the full range of operational and financial functions of long-term leasing companies.
- It is a suite of workflow applications. This means that it is flexible and adaptable to simulate the flow of any company's processes.
- It is an electronic document management system that enables the creation of complete electronic files of documents per customer (contract, maintenance, damages, and more).
- It is a CRM system for the management of customer information and coordination of sales and marketing activities.
- It is a flexible, innovative application suite with many features for easy data entry, on line access to information, single customer view.



What does it cover

Offers / Quotes

- Creation of electronic quotes / offers by sales person.
- Automatic calculations in a static or dynamic way.
- Access to customer data base and enablement of cross selling.

Applications

- Automated Applications Workflow.
- May include one or more products.
- Related documents may be attached.

Contracts

- Digital and physical tracking of each contract.
- Parametrical texts.

Special Leasing Agreements

- For each vehicle included in one Contract

Billings

- Summed up or detailed.

Road Assistance – Insurance Coverage

- Views by Vehicle and Insurance Company.



Why e-On EPI Leasing

Best Business Practices

- Sales processes for leasing products in the presence of the customer - quotes, scenarios and more.
- Pre set workflows with statuses, workflow management and decision making techniques, flexible and adaptable approval processes (automated, semi automated or manual).
- Ready interface routines with external databases to exchange information and data.
- A range of special documents / forms such as applications, quotes, contracts, notifications etc. to be used at each workflow status by employees of the leasing company or other authorized third parties.
- Ready to use reports management, informative, etc. and embedded report generator to produce more as required.
- Rules, forms, relationships management, commissions etc.
- Full documentation for users and applications. Printable users' manual and help functionality on each view.

Benefits

- Optimizes the flow of applications from various locations and persons engaged in sales.
- Reduces or even eliminates papers.
- Accelerates drawing contracts and earning revenues for the company.
- Improves customer relations management and follow up and enables cross selling.
- Improves communication with the sales network and offers accurate information on the exact statuses of customer cases.
- Creates an electronic file for each customer case, with the most possible complete documentation in digital form as attachments.
- Ability to give access authorizations to third parties to post applications and review their statuses.

Agility

It is designed for quick and easy deployment. New functionalities, new locations and new users can be accommodated within a few minutes since there is no need for any software to be installed on the users' devices or any local files or databases.

Any place, 24X7 access

It is available over the web 24 hours, 7 days a week. Company's employees, suppliers, business partners and customers can have access without restriction of location or time. All they need is an internet connection and a web browser.



The application suite E-ON EPI Leasing, belongs to the family of cloud applications of E-ON INTEGRATION under the brand name eon•demand



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